

XXXXXXXX, XX.

CONFIDENTIAL



RESTRICTED USE WARNING

This report was prepared at the request of the client to whom it is furnished. The client agrees that all information received is strictly confidential and are intended solely for its private and exclusive use.

CRISTAL CREDIT INTERNATIONAL at the request of the client to whom it is furnished prepared this report. The client agrees that reports and information received from CRISTAL CREDIT INTERNATIONAL are strictly confidential and are intended solely for the private and exclusive use of the client. It is not to be released or shared with others without the prior written permission of CRISTAL CREDIT INTERNATIONAL. CRISTAL CREDIT INTERNATIONAL has made its best effort to ensure the accuracy of the information contained in the report. However, CRISTAL CREDIT INTERNATIONAL has relied, in part, on databases and secondary sources, which may be inaccurate and may not be able to substantiate the validity of specific information in the report. The report may be orally modified with additional information. The client agrees to indemnify CRISTAL CREDIT INTERNATIONAL and hold it harmless against any damages or claims resulting from the use of information contained in this report. CRISTAL CREDIT INTERNATIONAL should therefore be consulted before the client relies on specific information contained on the report.

This document contains and is based upon confidential communications by and between attorney and client, or it contains mental impressions, conclusions, and theories and / or strategies of counsel or other representatives of the company developed in anticipation of or presentation for litigation.

Do not copy, distribute or disclose except as authorized by counsel.

ORIENTATION OF THE REPORT

An investigation has been requested on XXXXX, XX.

Our investigation will try to describe the company, to detect some financial elements and to detect any red flags linked to the company.

The report is divided as follows:

- IDENTIFICATION
- BUSINESS OVERVIEW
- FINANCIALS & BANKING OPINION
- LITIGATIONS
- PRESS REVIEW & RED FLAGS

GLOBAL OPINION

Please find below our global opinion on XXXXX, XX.



PERFORMANCE & FINANCIAL RESULTS

EXCELLENT



FINANCIAL SUPPORT

TOTAL



BANKING SUPPORT

TOTAL



EVOLUTION & GROWTH PICTURE

EXCELLENT



RED FLAGS

NON-EXISTANT



MEDIA OPINION

POSITIVE

GLOBAL OPINION ON THE COMPANY: EXCELLENT

IDENTIFICATION

- Legal Name: XXXXX, XX.
- Reg. Num.¹:
 - XXXXX (California) – Foreign registration
 - XXXXX (Delaware) – Domestic incorporation
- Date of incorporation:
 - October 24, 2013 (California)
 - October 04, 2013 (Delaware)
- Legal form: For Profit Corporation
- Status: Active
- Addresses of registration:
 - C/O INCORPORATING SERVICES, LTD., 3500 S Dupont Highway, Dover, DE 19901, USA (Delaware)
 - xxxxx xxxxxxxx Road, 2nd Floor, Palo Alto CA 94303, USA (California)
- Agent of registration:
 - Xxxxx XXXX (California)
Address of the agent: xxxxx xxxxxxxx Road, 2nd Floor, Palo Alto CA 94303, USA
 - INCORPORATING SERVICES, LTD. (Delaware)
Address of the agent: 3500 S Dupont Highway, Dover, DE 19901, USA
Telephone: +1 302-531-0855
- Address of operations: xxxxx xxxxxxxx Road, 2nd Floor, Palo Alto CA 94303, USA
- Previous HQ location: xxxxx xxxxxxxx Ave., Suite 200, Palo Alto CA 94306, USA
- Branches: XXXXX, XX. is headquartered in Palo Alto, CA, USA but also has branches abroad, as follow:
 - In India: Embassy Golf Links Business Park, Challaghatta, Bengaluru, Karnataka 560071, India
 - In Singapore: One Raffles Place, Singapore 048616, Singapore
- Private address of residence of the main executive of the company (Mr. Xxxx

¹ The company is domestically incorporated in Delaware for taxes reasons and is also registered in California, where are its operations and its headquarters.

XXXXX): xxxxx xxxxxxxx Ave, Atherton, CA 94027-3045, USA

- Contact (phone): +1 855 xxx xxxx
- Contact (fax): +1650 xxx xxxx
- Email: info@ xxxx.com, management@ xxxx.co, xxxx@xxxx.com
- Website: www.xxxx.com
- Number of employees: 35 people
- Activity: Software and Hardware Technology
- Banking partners detected:
 - BANK OF AMERICA, California, USA
 - CHASE BANK, California, USA
 - HSBC, California, USA
- Directors detected:
 - Xxxx XXXXX (Co-Founder, CEO & Secretary)
 - Xxxx XXXXX (Co-Founder and CTO)
 - Xxxx XXXXX (CFO)
 - Xxxx XXXXX (Managing Director of India Operations)
- Shareholders detected: according to our sources², *“the two founders of the company, Xxxx XXXXX and Xxxx XXXXX, are the main shareholders. They own 74.8 % of the shares. The remaining balance (25.2 %) is divided between the external investors”.*

The company is backed by investors as:

- | | |
|--------------------|----------------------|
| - Exxxxxx | - Oxxxxxx PARTNERS |
| - Gxxxxxx VENTURES | - Sxxxxxx FUND |
| - Mxxxxxx PARTNERS | - Wxxxxxx INVESTMENT |
| - Nxxxxxx BANK | NETWORK |
| - Nxxxxxx PARTNERS | - Among others... |

According to our sources, those investors *“owns between 2 and 3 % each of the capital shares of XXXXX, XX.”*

² Related to Internal Revenue Service – the American tax authorities.

BUSINESS OVERVIEW

Activity

“XXXXX, XX. operates a payment terminal and open commerce platform”³.

The company presents itself as the “world's first smart payment terminal and open commerce ecosystem”, “a platform for connected commerce” by having transformed a “smart payment terminal into a connected, multi-purpose device that runs third-party apps”.

XXXXX, XX. sets out to fix broken commerce infrastructure by bringing developers, distributors and merchants together on an open platform running on top of a smart, multipurpose device.

Products

XXXXX, XX. presents itself as the “world's first smart payment terminal and open commerce ecosystem”⁴.

“The company offers XXXXXX Smart Terminal, a payment terminal with basic register functionality built-in that runs XXXXXX, which allows developers to bring tools and technology for merchants to manage every facet of their business.

It also provides XXXXXX, an enterprise-grade mobile solution that enables payment in any environment, such as festivals, conferences, or outside of store”⁵.

The company also proposed different other services for professionals, as XXXXXX, a solution to manage a business, displaying reports, real-time statistics, etc. or setting new users/clients online via mobile or web.

Clients

XXXXX, XX. is targeting only professionals. They are strictly engaged into a B2B (business-to-business) business scheme.

Among those clients, we have detected the following companies:

- ✓ XXXXX GROUP, INC., (USA)
- ✓ XXXXXXXX NORTH AMERICA (USA)

³ Source: <https://www.bloomberg.com/xxxxxxxx/xxxxx/xxxxxxx/xxxxxxxx.xxxxxxxxxx=xxxxxxxx>

⁴ Source: <https://angel.co/xxxxx-x>

⁵ Source: <https://www.bloomberg.com/xxxxxxxx/xxxxx/xxxxxxx/xxxxxxxx.xxxxxxxxxx=xxxxxxxx>

- ✓ XXXXXXXX AG (Germany)
- ✓ XXXXXXXX SA (Brazil)
- ✓ XXXXXXXX BANK (UAE)

The company is also selling its technology to its investors, mainly companies from the Silicon Valley, as Exxxxxx, Gxxxxxx VENTURES, Mxxxxxx PARTNERS, Nxxxxxx BANK, Nxxxxxx PARTNERS, Oxxxxxx PARTNERS, Sxxxxxx FUND, and Wxxxxxx INVESTMENT NETWORK, among others.

Suppliers

XXXXX, XX. works with different suppliers, as Chinese companies XXXX XXX(SHANGHAI) XXX CO., LTD. and XXX GLOBAL INC.

At the foundation of the company, they also used to work with developers as VEND, KABBAGE, SWARM, BOOMTOWN, BIGCOMMERCE and INTUIT.

Certifications

Despite some extensive research, we have not detected any certifications linked to the company.

Public contracts

Despite some extensive research, we have not detected any public contract that XXXXX, XX. could have been awarded by the American government nor any of its institutions or public entities.

Intellectual properties

✓ Patents & Licenses

To this day, we have detected seven patents owned by XXXXX, XX. in the US:

1. Title: Payment terminal system and method of use (cf. doc attached XXXXX, XX. - Patent US 10,096,012)
Number: US 10,096,012
Date: October 9, 2018
2. Title: System and method for disabled user assistance (cf. doc attached XXXXX, XX. - Patent US 10,055,053)
Number: US 10,055,053

Date: August 21, 2018

3. Title: Low-profile card reader (cf. doc attached [XXXXXX, XX.](#) - Patent US 9,754,xxx)
Number: US 9,754,xxx
Date: September 5, 2017
4. Title: Payment terminal system and method of use (cf. doc attached [XXXXXX, XX.](#) - Patent US 9,721,xxx)
Number: US 9,721,xxx
Date: August 1, 2017
5. Title: Payment terminal operation method and system therefor (cf. doc attached [XXXXXX, XX.](#) - Patent US 9,721,xxx)
Number: US 9,721,xxx
Date: August 1, 2017
6. Title: Payment terminal (cf. doc attached [XXXXXX, XX.](#) - Patent US D762,xxx)
Number: US D762,xxx
Date: August 2, 2016
7. Title: Payment terminal system and method of use (cf. doc attached [XXXXXX, XX.](#) - Patent US 9,092,xxx)
Number: US 9,092,xxx
Date: July 28, 2015

✓ Trademarks

To this day, we have detected one trademark owned by XXXXX, XX. in the US. This trademark is Active.

Please find below the details of the trademark detected:



Word Mark	XXXXX
Goods and Services	IC 009. US 021 023 026 036 038. G & S: computer hardware; computer software to allow users to accept financial payments through multiple means. FIRST USE: 20150514. FIRST USE IN COMMERCE: 20150514
Standard Characters Claimed	
Mark Drawing Code	(4) STANDARD CHARACTER MARK
Serial Number	86424xxx
Filing Date	October 15, 2014
Current Basis	1A
Original Filing Basis	1B
Published for Opposition	August 25, 2015
Registration Number	5218xxx
Registration Date	June 6, 2017
Owner	(REGISTRANT) XXXXX, XX. CORPORATION DELAWARE xxx S. California Avenue # xxx Palo Alto CALIFORNIA 94306
Attorney of Record	Julia Spoor Gard
Type of Mark	TRADEMARK
Register	PRINCIPAL
Live/Dead Indicator	LIVE

FINANCIALS & BANKING OPINION

Financials

As for all private American companies, XXXXX, XX. does not display its financial elements.

However, please find below some financials given by some of our sources from the banking sector:

DATE	2016	2017	2018
Currency	USD	USD	USD
Turnover	2 912 000	7 218 000	9 012 000
Operating Income	117 000	373 000	651 000
Net Profit	84 000	274 000	528 000
Current Assets	-	-	-
Fixed Assets	-	-	-
Total Assets	-	-	-
Bank Liabilities	120 000	375 000	400 000
Current Liabilities	-	-	-
Long-term debts	-	-	-
Total Liabilities	-	-	-
Net Assets	-	-	-
Cashflow	Good	Good	Large

Financial and Banking Partners detected

We detect 3 banking partners of XXXXX, XX., as follow:

- ✓ BANK OF AMERICA, California, USA
- ✓ CHASE BANK, California, USA
- ✓ HSBC, California, USA

Banking opinion

According to our sources from the American banking sector, XXXXX, XX. usually pays its suppliers on a 35 days basis.

XXXXX, XX. business relations with its financial and banking partners are considered as excellent and healthy by our source.

The fact that XXXXX, XX. is backed by powerful investors stemming from the high-tech

industry is a guarantee of stability and of future growth.

Those investors are known for their significant investments in the sector concerned. It must be noted that as a definite sign of their commitment to this venture, they hold direct shares (between 2 and 3%) in the company.

The founders of the company still hold more than 75 % of the shares.

According to industrial observers, the products sold by XXXXX, XX. offer great future potential.

LITIGATIONS

Civil Proceedings

We have detected XXXXX, XX. involved in 3 civil cases in USA, as follows:

1. Case num.: 1:2016xxxxxxx
Jurisdiction: Delaware District Court
Nature of Lawsuit: Trademark Infringement
Plaintiff: XXXXX, INC.
Defendant: XXXXX, XX.
Date filed: 02/24/2016
Date closed: 11/28/2016
Disposition: Dismissed
2. Case num.: 5:2018xxxxxxx
Jurisdiction: California Northern District Court
Nature of Lawsuit: Civil Action to Protect Trade Secrets
Plaintiff: XXXXX, XX.
Defendant: XXXXX, INC.
Date filed: 09/21/2018
Date closed: -
Disposition: Open
3. Case num.: 2:2011xxxxxxx
Jurisdiction: Texas Eastern District Court
Nature of Lawsuit: Patent Infringement
Plaintiff: XXXXX, LLC
Defendant: XXXXX, INC. and al⁶
Date filed: 09/13/2011
Date closed: 01/18/2018
Disposition: Closed

Comment on the case 3: the company XXXXX, XX. appears as registered as defendant in this case but please note that this case was opened before the creation of the company, which make us think that XXXXX, XX. has only been only mentioned in this case or is indirectly concerned by the consequences of this case.

⁶ And al means there is other parts not mentioned

Criminal Proceedings

We have not detected any criminal proceedings mentioning the name of XXXXX, XX. in USA.

Bankruptcy/Winding-Up

We have not detected any bankruptcy or winding-up proceedings mentioning the name of XXXXX, XX. in USA

“XXXXXX is the type of organization we strive to work with, as they have deep expertise in point of sale and payments, with an innovative product line,” said XXXXXX, XXXXXX president and chief executive officer. “This agreement provides our reseller community with access to products that are technologically advanced, cost-effective, and portable with strong wireless communications capabilities.”

“Thanks to smartphones, consumers have more technology power in their pockets than merchants have in the entire store. With an open commerce ecosystem, we can enable an amazing level of innovation and growth that hasn’t existed before, and merchants can finally match consumer expectations with ability,” said XXXXXX, founder and CEO of XXXXXX. “XXXXXX has the technical expertise and customer focus we look for in a partner, and this agreement is an important step to help facilitate our expansion in the North America market.”

XXXXXX will distribute XXXXXX’s payment systems, including the XXXXXX Smart Terminal and XXXXXX through its reseller network, enabling merchants to modernize their checkout experience and allowing their customers to pay however and wherever they prefer. XXXXXX was founded in 2013 to help merchants regain control of the retail experience and provide customers with the same personalization, simplicity and choice in stores that they’ve come to expect online. The company has experienced rapid growth, shipping 150,000 devices in the last 16 months. Nearly 30 million customers have transacted on a XXXXXX terminal, and total payment volume is expected to exceed \$25 billion by the end of the year. Today, approximately 8,000 developers build on XXXXXX, including Mindbody, Homebase, Boomtown, and talech.

Article 2: XXXXXX raises \$100M for its smart payment terminal

Source: <https://xxxxxxx.com/2018/11/13/xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx/>

Date: Nov. 13, 2018

XXXXXX, a U.S. Bank-owned payment processing company, and XXXXXX Bank have participated in the \$100 million Series C for XXXXXX, a developer of smart payment terminals and an open operating system that powers any payment terminal worldwide.

Palo Alto-based XXXXXX was launched in 2014 by XXXXXX, the former vice president of Wallet and Payments at XXXXXX. Prior to joining XXXXXX in 2011, XXXXXX had been the head of platform, mobile and new ventures at XXXXXX.

In four years, XXXXXX has brought in a total of \$133 million from backers such as XXXXXX Ventures, XXXXXX Partners, XXXXXX, XXXXXX Investment Network and XXXXXX Partners. In the last 16 months, it has shipped some 150,000 terminals. The company says total payment volume will exceed \$25 billion in the next year.

“Our vision is to transform retail by becoming that innovation platform for payment terminals everywhere,” XXXXXX wrote in a statement. “We give developers a technical canvas to build the experiences merchants and their customers have come to expect and ultimately, make visiting your local store the personal experience it was always meant to be.” With the investment, XXXXXX plans to bring its technology to Asia, Europe and South America.

Article 3: XXXXXX Partners with XXXXXX to Provide Millions of Chinese Travelers with Seamless Payment Acceptance on Smart Terminals Across North America

Source: <https://www.xxxxxxxx.com/news/home/xxxxxxxxxxxxxxxxxxxxxxxx/>

Date: Oct. 19, 2017

XXXXXX, one of the world's leading digital payment platforms, has partnered with XXXXXX, the maker of the world's first smart terminal, to enable XXXXXX's more than 520 million registered users in China and beyond to pay with XXXXXX across all XXXXXX devices in North America. Through the agreement, XXXXXX users visiting North America will enjoy a seamless, familiar checkout experience using the payment method that is most comfortable for them. XXXXXX is China's leading online payment provider and the primary means of online and mobile payments for Chinese consumers.

"Given all the capabilities built into XXXXXX's hardware and software, and its agnostic approach to acquirers, we will be able to deliver a truly integrated payment solution for retailers, as well as the simple payment experience our users are accustomed to," said Mr. XXXXXX, President, XXXXXX North America. "We partnered with XXXXXX because we both share a commitment to enabling a modern commerce experience for merchants and customers alike."

XXXXXX was started in 2013 by XXXXXX and former XXXXXX executive XXXXXX to revolutionize the payment experience for merchants and their customers. The XXXXXX Smart Terminal features innovations like dual touchscreens, wireless connectivity via 3G, WiFi or ethernet, seamless connection to a merchant's existing payment processor, and thanks to multiple payment options, lets consumers pay the way they like. Their newest terminal, the XXXXXX, features all of the XXXXXX Smart Terminal's most popular features on an innovative, single screen handheld mobile POS available to enterprise merchants.

"We are thrilled to partner with XXXXXX. Acquirers and merchants choose XXXXXX terminals to deliver on consumers' increasing tech-rich expectations; this partnership furthers our mission to empower merchants with technology superpowers and consumers with the best shopping experience," said Mr. XXXXXX, CEO of XXXXXX.

XXXXXX enables XXXXXX QR Code payments as part of its existing payment capabilities that include Mag Stripe, EMV, NFC and Gift Cards. As the first smart terminal to offer XXXXXX acceptance in the world across acquirers, merchants utilizing XXXXXX terminals will be able to accept XXXXXX without the need for any additional integration or hardware.

Article 4: XXXXXX brings XXXXXX smart terminal to Canada

Source: <https://www.xxxxxxxx.com/pressarticle/xxxxxxxxxxxxxxxxxxxxxxxx>

Date: Oct. 12, 2017

XXXXXX, a global payments company and wholly-owned subsidiary of U.S. XXXXXX (NYSE: XXX) and California-based XXXXXX are bringing the XXXXXX Smart Terminal to businesses across Canada.

XXXXXX is a wireless, dual touchscreen, smart terminal that allows businesses to accept payments anywhere.

"XXXXXX makes the payment experience easy and engaging for customers, which is not something they've experienced with traditional payment terminals," said XXXXXX, general manager, Canada for XXXXXX. "It builds trust and loyalty for businesses while protecting their payment data. It is also scalable, so it can flex and grow with the business."

The technology is ideal for a variety of business types, including retail, lodging, restaurants and health and wellness. Merchant conveniences like real-time reporting, apps, and a built-in

scanner and printer coupled with customer-favorite features like a second screen with private tipping options set the XXXXXX terminal apart.

XXXXXX was started in 2013 by XXXXXX and former XXXXXX executive XXXXXX. “We are proud to expand into Canada with Elavon; we are thrilled to be the first to offer businesses the ability to create the most modern payment experience for their customers thanks to sleek features and ultimate payment flexibility,” said Mr. XXXXXX, CEO of XXXXXX.

XXXXXX combines the versatility of mobile technology with the latest in payments to create a future-proof terminal. Some notable features of the XXXXXX Smart Terminal include:

- Ultimate payment flexibility: Customers can pay via chip and pin, Interac or contactless, including mobile payments using Apple Pay® and Android Pay™.
- Truly mobile terminal: Built-in wi-fi and broadband capabilities enable businesses to accept payments at the counter, in-aisle, at the table, or wherever their customers want to pay.
- Powerful reporting and settlements: The user-friendly HQ dashboard provides real-time access to reporting, and is available directly from the terminal screen, or via the web or mobile device. This allows businesses to closely monitor sales and transaction activity, providing immediate insight into critical operational trends.

Article 5: XXXXXX and XXXXXX partnering to bring XXXXXX terminals to Europe and Asia

Source: <https://www.xxxxxxx.com/newsroom/press-releases/xxxxxxxxxxxxxxxx>

Date: Jun. 29, 2017

XXXXXX to offer most innovative payment solution on the market today

XXXXXX, creator of the world’s first smart payment terminal, has entered into a strategic partnership with XXXXXX, a leader in internet and payment technology. The collaboration will expand the availability of XXXXXX Terminals (the XXXXXX Smart Terminal and the XXXXXX) in Europe and Southeast Asia.

The partnership will enable XXXXXX to offer businesses of all sizes the most innovative payment solution on the market today. XXXXXX Terminals’ sleek design makes them easily identifiable – their features make them unique in the market. The terminals’ most coveted features include payment acceptance of chip and PIN, EMV, and NFC; entirely mobile format thanks to built in 3G and Wi-fi; access to useful 3rd party software via the XXXXXX App store; and easy business scaling thanks to the ability to easily add new terminals as a business grows.

XXXXXX, Executive Vice President Mobile Services at XXXXXX, commented: “We are thrilled to launch with XXXXXX. Their smart, future-driven features have upgraded the payment terminal experience with the intelligence of a smartphone. Via the connection with our processing services, we will give businesses access to unparalleled tools to help them grow. We are excited to launch both the XXXXXX Smart Terminal and the XXXXXX in Europe, quickly followed by a launch in Asia.”

“We believe that all merchants should have access to innovative technology without compromising on security or user experience. It was a natural next step for us to bring our Smart Terminal to merchants in Europe and Asia. Payment innovation is increasingly important in these markets, and we are thrilled to partner with XXXXXX to enable merchant access to our terminals”, said XXXXXX founder and CEO XXXXXX.

Article 6: XXXXXX and XXXXXX Go International; Announce Plans to Bring the XXXXXX Smart Terminal to Europe

Source: <https://xxxxxxxxxxxxxxxx.com/press-release/xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx>

Date: Jun. 26, 2017

US XXXXXX subsidiary XXXXXX and California-based XXXXXX are excited to announce their plan to together bring the XXXXXX Smart Terminal to the wider international market, beginning with Europe. The terminal is expected to disrupt the European market, bringing the same advanced payment device that features the latest in payment acceptance technology, pre-installed security features and software application platform currently available in the U.S to small to mid-sized businesses in Europe.

“We are excited to introduce the XXXXXX Smart Terminal to our European customers, and are confident that they will find the form factor, features and app capabilities particularly appealing,” says XXXXXX, XXXXXX’s General Manager for Europe. “The ability to add new apps and functionality to support business growth in the future means we can support our customers at every step of their journey. And with Elavon’s unique suite of security products we are able to help businesses build trust among their customers while protecting their payment data.”

“We are pleased that our initial launch with Elavon was met with great success, and are excited for this next phase of our partnership. We expect XXXXXX to fill a major gap in the European market - benefitting both merchants and their customers,” says XXXXXX, CEO of XXXXXX.

The XXXXXX Smart Terminal’s sleek, dual-touchscreen design makes it easily identifiable - its features make it indispensable. Some of XXXXXX’s most compelling features include:

- Ultimate payment flexibility: Customers can pay via chip and pin or contactless, including mobile payments using Apple Pay and Samsung Pay
- Truly mobile terminal: Built-in wi-fi, broadband and optional 3G enables businesses to accept payments at the counter, in-aisle, at the table, or wherever their customers want to pay
- Built-in Apps Store: Businesses have the ability to leverage many curated apps for their business - enabling order ahead functionality, employee check in, and other valuable services, directly on the device
- Flexible Reporting and Settlements: With access to real-time reporting available on the terminal, web, or on their mobile phones, XXXXXX HQ gives businesses the capability to settle remotely, amongst other useful features.

Article 7: XXXXXX and XXXXXX Team Up to Bring Smart Terminals to Brazil

Source: <https://xxxxxxxxxxxxxxxx.com/news/xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx>

Date: Oct. 29, 2015

XXXXXX, a subsidiary of XXXXXX, and XXXXXX ("XXXXXX"), maker of the world's first Smart Payment Terminal, today announced an exclusive partnership that will make the XXXXXX Smart Terminal available to millions of merchants in Brazil beginning in 2016. The news comes as global demand increases for the XXXXXX Smart Terminal, the only fully-certified Smart Terminal with an open developer platform on the market today. The partnership with XXXXXX ensures that Brazil will be the first country outside of the U.S. to offer XXXXXX devices.

to usher in a new era of connected commerce.

The XXXXXX Smart Terminal will make its debut as the EMV-migration begins -- the largest payment infrastructure change in US history. The EMV mandate dictates that in order to avoid bearing the liability risk for fraud, merchants must upgrade their payment terminals to accept chip cards. As millions of merchants make this change, they are expected to switch to terminals equipped for NFC in order to accept Apple Pay and Android Pay. The XXXXXX Smart Terminal is the only payments device built from the ground up to accept all payments methods relevant for the next decade -- traditional cards, EMV (chip and PIN), NFC (Apple Pay and Android Pay), QR code, and beacon. It is also highly scalable so that it can satisfy a diverse range of experiences for merchants of any size, and its developer platform ensures merchant users will never again have to worry about upgrading to accommodate whatever technology comes next.

"The terminal's potential has long been overlooked," said XXXXXX, former SVP at XXXXXX, XXXXXX board member, and general partner at Matrix Partners. "One of the things XXXXXX has done so well is to reconstitute the terminal as the next great mobile frontier, one ripe for development. With certification, XXXXXX will be a true force right out of the gate. No one can match its capabilities."

Article 9: XXXXXX Adds \$28 Million Funding Round As It Gears Up To Ship New Checkout Terminal

Source: <https://www.xxxxxxxxxxxxx.com/xx>

Date: Oct 22, 2015

XXXXXX, the maker of new point-of-sale retail checkout terminals that can accept everything from old and new credit cards to mobile phone wallets, has raised an additional \$28 million in funding so it can start shipping the product this quarter.

Founded by XXXXXX, the former head of XXXXXX and a former XXXXXX executive, Palo Alto-based XXXXXX has raised a total of \$33 million, for a \$188 million valuation. The round, announced today, was led by XXXXXX, a venture fund focused on health care and financial technology, along with XXXXXX Fund and previous investors XXXXXX Partners, XXXXXX Investment Network, and XXXXXX Partners. XXXXXX Ventures is also an investor.

The company's "smart" terminal is notable because it can accept a wide variety of payment types: classic magnetic stripe cards, new and more secure chip cards that use the so-called EMV (EuroPay MasterCard Visa) standard, mobile wallets such as Apple Pay and Android Pay that use Near Field Communication radio technology, QR codes such as Starbucks uses in its app payment system, and beacons that communicate information via Bluetooth radio technology.

That's important because retailers often have to cobble together systems to accept all those forms of payment. It's also important for consumer acceptance of mobile wallets, most of which still can't be used at the majority of retail outlets because they don't yet have updated terminals. A raft of companies is competing to provide terminals, especially systems based on tablets such as Apple's iPad.

XXXXXX actually raised the round in May, but "we didn't want the competition to know how well we were funded," says XXXXXX. He opted for Oak because of its financial services focus, as well as its managing partner Ann Lamont, who's well-acquainted with financial industry companies XXXXXX needs as partners. She will join XXXXXX's board.

"We wanted to get deeper connections into financial services," XXXXXX says. The money will be used to gear up manufacturing of the terminal, which Bedier says will start shipping this quarter. That doesn't mean you'll see them in your local stores this year. Most of the terminals in the short term will be used for trial runs, though XXXXXX says he switched manufacturers in recent months to be able to produce tens of thousands of terminals a month.

Perhaps as important as the funding, XXXXXX also has won certification of the device for more than a dozen security, Federal Communications Commission, EMV and other standards. XXXXXX claims it's the first "fully certified smart terminal" on the market, though that's difficult to confirm since the term "smart terminal" is vague.

But XXXXXX says getting all those certifications, which makes the device more attractive to resellers and retailers, was a challenge because the XXXXXX terminal is unusual in having two screens, one facing the merchant and the other facing the customer, as well as apps that can run on it.

In fact, XXXXXX's business model calls for selling the terminal for close to cost and making money by taking a cut of subscriptions on business apps such as point-of sale and staff scheduling software that will run on the XXXXXX system.

In recent months, XXXXXX has beefed up its management ranks. It has hired XXXXXX, former cofounder and CEO of streaming video service XXXXXX, which XXXXXX bought in 2010, as chief operating officer. XXXXXX, formerly with Intel, Google, and Apple, is new VP of hardware engineering, and former eBay and PayPal executive XXXXXX is VP of software development.

Article 10: Former XXXXXX Exec Launches Smart Payment Terminal Device Company XXXXXX

Source: <https://www.xxxxxxxx.com/xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx>

Date: Oct 30, 2014

When it comes to the mobile payment industry, XXXXXX is a seasoned veteran. XXXXXX worked on product development at XXXXXX for 8 years and mobile payments at XXXXXX for nearly 3 years. XXXXXX is also a board member of payment companies like XXXXXX, XXXXXX, XXXXXX and XXXXXX. Now XXXXXX has launched a smart payment terminal company called XXXXXX.

XXXXXX decided to enter the smart payment terminal market after the U.S. started to transition to EMV cards. Starting October 2015, merchants will have to pay a fine if they do not use terminals that support EMV. There are about 16 million terminals in the country that have to be replaced over the next year. The XXXXXX Smart Terminal is now available for pre-order at a price of \$299.

The XXXXXX terminal has a dual-screen design with a 7" merchant-facing screen and a 4.3" customer-facing screen. The dual-screen makes it easy for the customer to use the payment terminal because it does not have to swivel to be used. The XXXXXX Smart Terminal also has a printer, barcode scanner, wireless connection, Ethernet port, USB extension, and 3G and 4G connectivity. There is also Beacon technology for setting up repeat customer rewards. The XXXXXX Smart Terminal has an 8-hour battery life and it is portable so it can be plugged into multiple docking stations. In terms of security, the XXXXXX Smart Terminal secures sensitive payment data with the highest PCI and EMV requirements. It also utilizes TLS, DUKPT, 3DES, PKI and AES security technologies.

Based in Palo Alto, California, XXXXXX is built with an Android-based tablet and a docking station. The XXXXXX device supports magnetic stripe cards, EMV cards, near field communication (compatible with Apple Pay and Google Wallet), QR codes and Bluetooth. XXXXXX 's investors include XXXXXX Ventures, XXXXXX Partners, XXXXXX Investment Network and XXXXXX Partners.

"Consumers carry connected supercomputers in their pockets while in-store technology still centers around a glorified calculator," said XXXXXX in a statement. "Solving for that disparity, we borrowed from the best in mobile technology to make the payment terminal smart and help small businesses rise to meet growing consumer expectations. With XXXXXX, merchants can also say, "There's an app for that!"

XXXXXX is partnering with banking companies to become the preferred payment terminal option. Deals have been made between XXXXXX and at least two of the top five U.S. banks, according to TechCrunch. XXXXXX can also be used to view recent Yelp reviews, set up customer profiles, and set up staff scheduling. The XXXXXX Smart Terminal is connected to the Internet so its software can update automatically. The XXXXXX Smart Terminal works with any bank and cash boxes do not have to be changed out, meaning it can be plugged into existing solutions.

Developers can integrate and distribute products through XXXXXX. XXXXXX is going to start selling a developer kit for \$499 later this year. The founding developer partners include Vend, Kabbage , Swarm, Boomtown, Bigcommerce and Intuit.

The first 1,000 XXXXXX devices are being sold to developers. XXXXXX breaks even on the devices and does not charge per transaction, but NBC reports that they will generate additional revenue by taking a percentage of app subscription costs.

Research by Key words

This search was performed using a combination of key words including the name of the company (XXXXXX) and key words such as “corruption”, “fraud”, “money laundering”, “conflict of interest”, “legal procedure” etc.

As of February 2019, we have not detected any red flags in the medias related to the company.

Red Flags

We have not detected any red flags on [XXXXXX](#) during our investigations on open sources.

We have also proceeded to some checks of black lists, as follows:

- ✓ **US Federal lists check:** in the scope of our investigation, we have consulted the Office of Foreign Assets Control (OFAC) of the US Department of the Treasury. [XXXXXX](#) does not appear as listed there.

We have completed the search by checking the following lists compiled by the US Department of Commerce and the Treasury department:

- ✓ **Denied Persons List:** a list of individuals and entities that have been denied export privileges. [XXXXXX](#) does not appear as listed there.
- ✓ **Unverified List:** a list of parties where the Bureau of Industry and Security of the US Department of Commerce has been unable to verify the end-user in prior transactions. [XXXXXX](#) does not appear as listed there.
- ✓ **Entity List:** a list of parties whose presence in a transaction can trigger a license requirement under the Export Administration Regulations. [XXXXXX](#) does not appear as listed there.
- ✓ **Debarred List:** a list compiled by the State Department of parties who are barred by §127.7 of the International Traffic in Arms Regulations (ITAR) from participating directly or indirectly in the export of defense articles, including technical data or in the furnishing of defense services for which a license or approval is required by the ITAR. [XXXXXX](#) does not appear as listed there.

FINAL OPINION

The company presents excellent financial results with a promising growth picture, is backed by serious financial partners and has a positive media review without any red flags identified.

To this day, we do not have detected any negative elements which could restrict or limit getting into business with [XXXXXX](#).